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## Mystic deal lures a crowd

SARAH WEBB | November 10th, 2012

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**A BATCH of cheap house-and-land packages could turn the tide at laidback Mystic Sands with interstate investors expected to flock to the small beachy patch in coming months.**

Real estate agent Bob Viney said 300 house-and-land packages would be released in the first stage of a development next to the golf course with four-bedroom houses with landscaped gardens on big blocks going for about \$350,000.

It's an attractive batch of packages which he said had already lured southern investor interest. As quiet Balgal Beach began to grow, he expected property prices, infrastructure and business to follow the trend.

"When you take a place like Balgal, it's close to Townsville but with all the amenities already there ... so everything will follow," he said.

"I think it (the house-and-land packages) will be cleaned up pretty quickly ... and in the next stage (of the development) the block sizes will be smaller and they will probably be the same price."

Mr Viney said Townsville itself was being seen as a major investment hot spot across the country and with Balgal Beach being an almost untouched seaside paradise that was 20 minutes from the outskirts of the city, it was ticking all the boxes for savvy buyers.

He said the fact that the golf course and club was already built made the development even more attractive, and was proof that growth wasn't just on the cards, it was already happening.

A medical centre was expected to soon be built in the area and Mr Viney said from there, more business development would undoubtedly follow.

"We had a couple from Western Australia here the other day and they just raved about it," he said.

"It's not just the sellers saying how good it is."

For more information on house-and-land packages call Mr Viney on 0416 050 972.

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That's a spruik if I've ever heard it! 20 mins from outskirts Ha. Takes me 50 minutes to get to town at the speed limit and about \$25 in fuel each return trip. Prices are on the decline here. I hope the marketing agent is putting his mouth where his wallet is and loading himself up to the hilt with this unbelievable deal. I think not.

Posted by: **Spruiker of Balgal Beach** 7:31am Wednesday

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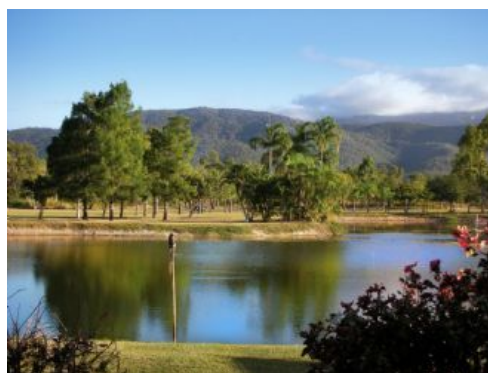
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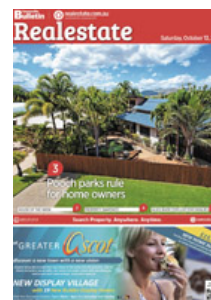


Mystic Sands near Balgal Beach.

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